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<b>State:</b>	District of Columbia	<b>Filing Company:</b>	Endurance American Insurance Company
<b>TOI/Sub-TOI:</b>	09.0 Inland Marine/09.0005 Other Commercial Inland Marine		
<b>Product Name:</b>	Inland Marine Oil & Gas Program		
<b>Project Name/Number:</b>	Inland Marine Oil & Gas Program/EAIC-IMG-OG-2018		

## Filing at a Glance

Company:	Endurance American Insurance Company
Product Name:	Inland Marine Oil & Gas Program
State:	District of Columbia
TOI:	09.0 Inland Marine
Sub-TOI:	09.0005 Other Commercial Inland Marine
Filing Type:	Rate/Rule
Date Submitted:	05/02/2018
SERFF Tr Num:	REGU-131482568
SERFF Status:	Submitted to State
State Tr Num:	
State Status:	
Co Tr Num:	EAIC-IMG-OG-2018
Effective Date	05/15/2018
Requested (New):	
Effective Date	05/15/2018
Requested (Renewal):	
Author(s):	Joanne Sullivan, Fong Li
Reviewer(s):	
Disposition Date:	
Disposition Status:	
Effective Date (New):	
Effective Date (Renewal):	

**State:** District of Columbia **Filing Company:** Endurance American Insurance Company  
**TOI/Sub-TOI:** 09.0 Inland Marine/09.0005 Other Commercial Inland Marine  
**Product Name:** Inland Marine Oil & Gas Program  
**Project Name/Number:** Inland Marine Oil & Gas Program/EAIC-IMG-OG-2018

## General Information

Project Name: Inland Marine Oil & Gas Program Status of Filing in Domicile:  
Project Number: EAIC-IMG-OG-2018 Domicile Status Comments:  
Reference Organization: Reference Number:  
Reference Title: Advisory Org. Circular:  
Filing Status Changed: 05/02/2018  
State Status Changed: Deemer Date:  
Created By: Joanne Sullivan Submitted By: Joanne Sullivan  
Corresponding Filing Tracking Number: REGU-131482567

### Filing Description:

Endurance American Insurance Company (EAIC) is submitting new rates and rules for its new Inland Marine Oil & Gas Program. This program is designed to provide contractor's equipment coverage for physical loss or damage to scheduled equipment in the care, custody or control of the insured that is utilized in the servicing of existing wells, drilling of new wells, and service operations of completed wells.

The corresponding form filing has been submitted separately, as required.

Attached for your review are the following items:

- 1.Oil & Gas Well Servicing, Drilling and Workover Equipment Coverage Rate Plan and Rules
- 2.Supporting Documentation including Explanatory Memorandum

## Company and Contact

### Filing Contact Information

Fong Li, fongli@ircllc.com  
231 W 29th Street 212-571-3989 [Phone]  
Suite # 707  
New York, NY 10001

### Filing Company Information

(This filing was made by a third party - insuranceregulatoryconsultantsllc)

Endurance American Insurance Company	CoCode: 10641	State of Domicile: Delaware
767 Third Avenue	Group Code: 3219	Company Type:
5th Floor	Group Name: Sompo International	State ID Number:
New York, NY 10017	FEIN Number: 03-0350908	
(212) 209-6538 ext. [Phone]		

## Filing Fees

Fee Required? No  
Retaliatory? No  
Fee Explanation:

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## Rate Information

Rate data applies to filing.

<b>Filing Method:</b>	File & Use
<b>Rate Change Type:</b>	Neutral
<b>Overall Percentage of Last Rate Revision:</b>	%
<b>Effective Date of Last Rate Revision:</b>	
<b>Filing Method of Last Filing:</b>	
<b>SERFF Tracking Number of Last Filing:</b>	

### Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Endurance American Insurance Company	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%

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## Rate/Rule Schedule

Item No.	Schedule Item Status	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing Number	Attachments
1		Oil & Gas Well Servicing, Drilling and Workover Equipment Coverage Rate Plan and Rules	Pages 1 - 4 (12-2017)	New		Oil and Gas Rate Manual.pdf

**OIL & GAS  
WELL SERVICING, DRILLING AND WORKOVER  
EQUIPMENT COVERAGE  
RATE PLAN AND RULES**

**PREMIUM BASE**

The premium base is the limit for covered property. Unless otherwise indicated, all loads are expressed as annual loads per \$100 of the limit of insurance.

**PREMIUM DETERMINATION**

Step 1.A

**Basic Load** -- Determine the basic load based on the following risk features:

- a. Type of Operator
  - 1) equipment used in hazardous operations
  - 2) equipment sometimes used in hazardous operations
  - 3) equipment not used in hazardous operations
- b. Age of equipment
  - 1) most equipment over 5 years old
  - 2) some equipment over 5 years old
  - 3) most equipment 5 years old or less
- c. Condition of equipment
  - 1) equipment in fair condition with no service records
  - 2) equipment in good condition with incomplete service records
  - 3) equipment in excellent condition with complete service records
- d. Operating terrain/location
  - 1) equipment operated in hilly/mountainous terrain and/or areas subject to unstable soil conditions
  - 2) equipment sometimes operated in hilly/mountainous terrain and/or areas subject to unstable soil conditions
  - 3) equipment not operated in hilly/mountainous terrain and/or areas subject to unstable soil conditions
- e. Operator training and experience
  - 1) most operators with less than 10 years of experience and no records on training or certification
  - 2) some operators with less than 10 years of experience and incomplete records on training or certification
  - 3) most operators with 10 years or more of experience and complete records on training or certification

- f. Theft and vandalism potential
  - 1) equipment operated in high crime areas and/or operations subject to labor strife
  - 2) sometimes operated in high crime areas and/or operations may be subject to labor strife
  - 3) equipment not operated in high crime areas and operations not subject to labor strife
- g. Methods of drilling or servicing of new or producing well sites
  - 1) most work is performed on new well sites
  - 2) some work is performed on new well sites but servicing of producing well sites is also done
  - 3) most work is performed on producing well sites
- h. Exposures related to additional coverages that are part of the coverage form
  - 1) increase in limits for supplemental coverages and/or coverage extensions including increase in hazards/exposures not normally contemplated
  - 2) increase in some limits for supplemental coverages and/or coverage extensions
  - 3) no increase in limits for supplemental coverages or coverage extensions nor any increase in hazards/exposures

### **Specific Equipment**

<u>Equipment</u>	<u>Load</u>
Drilling Rigs .....	.40 – 3.00
Servicing Rigs.....	.30 – 2.50
Small Tools, Employee Tools, and Spare Parts .....	1.25 – 5.00
Oil Lease Property.....	.20 – 2.00
All Other Equipment .....	.20 – 2.00

#### **Step 2.A**

Multiply the loads determined in Step 1.A by the limit for the applicable covered property.

#### **Step 3.A**

**Rental Reimbursement** -- If applicable, this step applies when rental reimbursement coverage is added to the coverage form and is based on the total limit of insurance for rental reimbursement. Determine the load based on the following risk characteristics:

- a. Type of covered equipment
  - 1) equipment used in hazardous operations
  - 2) equipment sometimes used in hazardous operations
  - 3) equipment not used in hazardous operations
- b. Duration for the replacement or repair of equipment
  - 1) equipment cannot be replaced/repared within a week
  - 2) equipment can be replaced/repared within a week

<u>Limit</u>	<u>Load</u>
under \$3,000	–
\$3,000 - \$15,000	100 to 500
over \$15,000	refer to company

#### Step 4.A

Multiply the Oil & Gas Drilling and Servicing Equipment rating information shown in the Rating Information by the applicable company loss cost multiplier, and then multiply the result by the result of Step 2.A and Step 3.A (if applicable).

#### Step 5.A

**Deductible** -- Modify the premium by any applicable deductible modification.

<u>Deductible Amount</u>	<u>Factor</u>
\$2,500	.95
\$5,000	.90
\$10,000	.85
over \$10,000	refer to company

#### Step 6.A

**IRPM** -- Modify the premium by any applicable Inland Marine Individual Risk Premium Modification.

### **ADDITIONAL PREMIUM DETERMINATION PROCEDURES**

(if applicable)

#### **Equipment Leased Or Rented From Others**

##### Step 1.B

Determine the Oil & Gas Drilling and Servicing Equipment premium using the Oil & Gas Drilling and Servicing Equipment Premium Determination section. Divide the premium by the total limit of insurance (per \$100) to obtain an equipment rate.

#### Step 2.B

Determine the leased or rented equipment rate by multiplying the equipment rate by the factor for leased or rented equipment. The following are risk features that should be considered when determining a factor:

- a. Type of equipment being leased/rented
  - 1) equipment requires extensive experience and training to operate safely
  - 2) equipment requires limited experience and training to operate safely
- b. Leasing/renting equipment with or without operators
  - 1) equipment leased/rented without operators
  - 2) equipment leased/rented with operators
- c. Liability stipulated in lease/rental agreement
  - 1) liability not stipulated in lease/rental agreement
  - 2) liability stipulated in lease/rental agreement
- d. When coverage is provided for equipment leased/rented to others, use of credit checks and review of certificates of insurance
  - 1) credit checks not obtained and certificates of insurance not reviewed
  - 2) records maintained on credit checks and certificates of insurance
- e. When coverage is provided for equipment leased/rented from others, continuing rental or lease payments
  - 1) coverage provided for continuing rental or lease payments
  - 2) coverage not provided for continuing rental or lease payments

Factor: 1.50 to 2.00

#### Step 3.B

Apply the leased or rented equipment rate (per \$100) to the rental expenditures (from others) or rental receipts (to others).



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REGU-131482568

State Tracking #:

Company Tracking #:

EAIC-IMG-OG-2018

State:

District of Columbia

Filing Company:

Endurance American Insurance Company

TOI/Sub-TOI:

09.0 Inland Marine/09.0005 Other Commercial Inland Marine

Product Name:

Inland Marine Oil &amp; Gas Program

Project Name/Number:

Inland Marine Oil &amp; Gas Program/EAIC-IMG-OG-2018

## Supporting Document Schedules

<b>Satisfied - Item:</b>	Consulting Authorization
<b>Comments:</b>	
<b>Attachment(s):</b>	Filing Authorization Letter - EAIC.pdf
<b>Item Status:</b>	
<b>Status Date:</b>	
<b>Bypassed - Item:</b>	Actuarial Certification (P&C)
<b>Bypass Reason:</b>	N/A - There is no rate change or impact as a result of this filing.
<b>Attachment(s):</b>	
<b>Item Status:</b>	
<b>Status Date:</b>	
<b>Bypassed - Item:</b>	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
<b>Bypass Reason:</b>	N/A - There is no rate change or impact as a result of this filing.
<b>Attachment(s):</b>	
<b>Item Status:</b>	
<b>Status Date:</b>	
<b>Bypassed - Item:</b>	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
<b>Bypass Reason:</b>	N/A - There is no rate change or impact as a result of this filing.
<b>Attachment(s):</b>	
<b>Item Status:</b>	
<b>Status Date:</b>	
<b>Satisfied - Item:</b>	Filing Memorandum
<b>Comments:</b>	
<b>Attachment(s):</b>	2018 IM Oil & Gas Filing Memorandum Rating Plan EAIC .pdf
<b>Item Status:</b>	
<b>Status Date:</b>	

## **LETTER OF FILING AUTHORIZATION**

This will certify that Insurance Regulatory Consultants, LLC (IRC) has been given full authorization to submit the captioned filing below on behalf of **Endurance American Insurance Company**.

This authorization extends to all correspondence regarding this filing.

**Richard M. Appel**

Name

**April 1, 2018**

Date

**Senior Vice President & Senior Counsel**

Title

**Endurance American Insurance Company**

Company



Signature

**212-209-6508**

Telephone Number

**Re: Endurance American Insurance Company**

**NAIC #: 3219-10641; FEIN #: 03-0350908**

**Inland Marine Oil & Gas Program**

**Company Filing ID Number: EAC-IMG-OG-2018**

Richard M. Appel  
Senior Vice President & Senior Counsel  
750 Third Avenue, 2nd Floor  
New York, NY 10017  
Direct Dial: 212-209-6508  
Facsimile: 914-290-6725

**ENDURANCE AMERICAN INSURANCE COMPANY  
(A MEMBER OF THE SOMPO INTERNATIONAL COMPANIES)  
INLAND MARINE OIL & GAS PROGRAM  
2018 FILING MEMORANDUM**

Endurance American Insurance Company's new Inland Marine Oil & Gas Program is designed to provide contractor's equipment coverage for physical loss or damage to scheduled equipment in the care, custody or control of the insured that is utilized in the servicing of existing wells, drilling of new wells, and service operations of completed wells.

The Oil & Gas Rating Plan is a modified version of the AAIS Inland Marine Guide Contractors' Equipment Rating Plan revised to match the Oil & Gas Coverage Forms and the types of equipment and risks associated with the use of that form.